



## News Release

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### **Konica Minolta Honors Advanced Imaging Solutions of Minnetonka, MN with 2011 Pro-Tech Service Award for Service Excellence**

**Ramsey, N.J. and Minnetonka, MN – April 27th, 2011** – Konica Minolta Business Solutions U.S.A., Inc. (Konica Minolta) today announced that **Advanced Imaging Solutions** of **Minnetonka, MN** has been honored with a 2011 Pro-Tech Service Award, which recognizes those Konica Minolta dealerships that demonstrate the highest commitment to customer support and satisfaction.

“Providing excellent service has become increasingly important in our industry, and Konica Minolta is committed to assuring the highest performance standards across our organization,” said James Ingrassia, Vice President, Solutions Support Division, Konica Minolta Business Solutions U.S.A., Inc. “The Pro-Tech Service Award represents Konica Minolta’s gold standard for service competence and proficiency. There is no higher honor for an authorized Konica Minolta dealer partner and **Advanced Imaging Solutions** should be very proud of its achievement.”

A **5-time** Pro-Tech Service Award winner, **Advanced Imaging Solutions**, headed by **Michael Keating-President**, is dedicated to delivering professional, reliable service and maximum performance for Konica Minolta’s award-winning lines of digital imaging products. To attain the Pro-Tech standard, each element of **Advanced Imaging Solutions** operation was evaluated and measured, including its management skills, inventory control systems, technical expertise, dispatch systems, and customer satisfaction ratings.

“The Pro-Tech Service Award is a mark of distinction which we are proud to showcase as it symbolizes our commitment to offering the best business practices in our marketplace,” said **Michael Keating-President, Advanced Imaging Solutions**. “This award certifies to our customer base that we have the skills, people and systems to keep their Konica Minolta equipment operating at the highest level of productivity. Additionally, it provides our customers another great reason to count on Konica Minolta and **Advanced Imaging Solutions** for all of their document management needs.”

#### **About Konica Minolta**

Konica Minolta Business Solutions U.S.A., Inc. is a leader in advanced imaging and networking technologies for the desktop to the print shop. For the fourth consecutive year, Konica Minolta was recognized as the [#1 Brand for Customer Loyalty](#) in the MFP Office Copier Market by Brand Keys. BLI has named Konica Minolta 2011 [“Line of the Year”](#) award winner for the company’s award-winning line of bizhub Color and Monochrome Multifunctional Products. For more information, please visit [www.CountOnKonicaMinolta.com](http://www.CountOnKonicaMinolta.com) and follow Konica Minolta on [Facebook](#), [YouTube](#), and [Twitter](#).

#### **About Advanced Imaging Solutions:**

Advanced Imaging Solutions located in Minnetonka, MN is a premier [document management solution provider](#) for the Twin Cities since 1997. AIS is locally owned and operated which guarantees quality customer service and support. **AIS** has a consultative approach through operational expense consulting, workflow strategies, and document management solutions. **AIS** focuses on improving workflow, enhancing productivity and reduction of overall operating costs. **AIS** has one of the highest customer retention records in the industry.

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